



2019 / 2020

Markets & Networks



Creative
Europe
MEDIA

Markets & Networks

Facilitating the access to markets for professionals of the European audiovisual industry is a core objective of the Creative Europe MEDIA programme of the European Union. This publication gives an overview of annual events and activities designed to facilitate access to markets for European audiovisual professionals and promote European audiovisual works. The initiatives take place all over Europe and beyond.

www.creative-europe-media.eu

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Agora Film Market and Crossroads

Thessaloniki International Film Festival

The event offers a combination of film market and co-production forum focusing on projects in development from Central Europe, the Balkans and Mediterranean territory.

www.filmfestival.gr

Baltic Event

MTÜ BE

Held during the Black Nights Film Festival in Tallinn, this co-production market includes a work in progress showcase of projects originating from the Baltics and neighboring regions.

be.poff.ee

Berlinale Co-Production Market

Kulturveranstaltungen des Bundes in Berlin

Market and networking platform for pre-selected projects suitable for international co-productions offering tailored meetings and business opportunities.

www.efm-berlinale.de

Bridging the Dragon

Bridging Visions e.V.

Network association bringing together the European and Chinese film industries. It organizes events at major international film festivals, provides networking opportunities and offers consultancy on producing films between Europe and China.

www.bridgingthedragon.com

Cinekid for Professionals

Stichting Cinekid Amsterdam

International co-production market presenting new and innovative projects in development for children and young audiences. It takes place during Cinekid festival, the world's leading media festival for children.

www.cinekid.nl

CineLink Industry Days

Obala Art Centar Sarajevo

Held during the Sarajevo Film Festival, CineLink includes a co-production market for pre-selected regional feature projects in a development/financing stage as well as a work in progress showcase.

www.sff.ba

CineMart

Stichting International Film Festival Rotterdam

Co-production platform at the Rotterdam Film Festival designed to connect filmmakers and potential partners by showcasing pre-selected projects with international appeal.

www.iffrr.com

Connecting Cottbus

FilmFestival Cottbus

Co-production market connecting Eastern and Western European film professionals. It presents a variety of selected projects to an audience of producers, buyers and financiers.

www.connecting-cottbus.de

European Gap Financing Market

Fondazione La Biennale di Venezia

Co-production and co-financing market at the Venice Film Festival targeted at European and international projects that have secured at least 70% of their budget. Part of the Venice Production Bridge industry programme.

www.labiennale.org

FIDLab

Association Vue sur les docs

Support platform for international co-production of both fiction and documentary films in development, production or post-production. Held in Marseille during the festival.

www.fidmarseille.org

Feature Films

The Financing Forum for Kids Content

The Financing Forum for Kids Content

International co-production forum, conference and pitchings for children's media, held in Sweden. Focusing on films, TV, games and more for children and youth up to the age of 15.

www.thefinancingforum.com

First Cut+

Tatino Films

First Cut+ is a programme designed for long feature fiction films from low production capacity countries in the editing phase, aiming to foster the artistic potential of the selected rough cuts and to increase the sales, festival and circulation potential of the completed films.

firstcutlab.eu

Galway Film Fair

Galway Film Fleadh Limited

A unique opportunity to meet with the world's leading financiers in an intimate and informal atmosphere, allowing new talent to be discovered and long term partnerships to be made. Combines pre-scheduled meetings with seminars and pitchings.

fair.galwayfilmfleadh.com

The Industry Club

Festival Internacional de Cine de Donostia - San Sebastián

Industry programme, featuring a co-production forum for projects from Europe and Latin America and a work in progress showcase for Latin American films.

www.sansebastianfestival.com

Les Arcs Comprodition Village

Association Révélation Culturelles

A selection of 20 European feature films in development presented to potential co-producers plus a work in progress session with international buyers.

www.lesarcs-filmfest.com

MIA - Mercato Internazionale Audiovisivo

ANICA (National Association of Cinema and Audiovisual Industries)

Italy-based market for film sales and acquisitions as well as a co-production forum for selected projects looking to complete financing of all formats: features, documentaries and series.

www.miamarket.it

Feature Films

New Nordic Films

The Norwegian International Film Festival in Haugesund

Co-production and financing market for Nordic and international producers, investors, film funds, sales agents and others with a professional interest in co-productions. Showcases selected projects with international appeal.

www.filmfestivalen.no

Sofia Meetings

Art Fest

Co-production market for first, second and third time features. It aims to encourage co-productions between East and West and offers pitching sessions, workshops and one-to-one meetings.

www.siff.bg

Ventana Sur

Marché du Film - SOGOFIF

Argentinian co-production market and meeting place for the European and Latin-American film industries. Showcases pre-selected projects to international decision makers.

<https://ventana-sur.com/en/>

When East Meets West

Friuli Venezia Giulia Audiovisual Fund

Co-production forum that brings together over 450 producers, financiers, decision makers and film professionals from more than 35 countries.

2020 spotlight territories are Hungary, Romania, Moldova, Austria, Germany and Switzerland.

www.wemw.it

Series Mania European Co-Production Forum

Forum des Images

Held in France, this pitching forum for pre-selected TV projects is a platform to meet investors and decision makers. One-on-one meetings, conferences and screenings complete the programme.

www.series-mania.fr

Feature Films

TV Series

TV Drama Vision

Göteborg International Film Festival

TV Drama Vision is an international conference and co-financing event with focus on Nordic TV drama.

<https://goteborgfilmfestival.se/tv-drama-vision/>

The European Series Summit / Série Series

Kandimari

The European Series Summit, the “business” side of the Série Series Festival, is designed to be both a platform for exchange and a think tank dedicated to creation. One-on-one meetings and showcases of works in progress of European series, taking place in Fontainebleau, France.

www.serieseries.fr

Baltic Sea Forum for Documentaries

National Film Centre of Latvia

Latvian market and networking platform for projects from the Baltic Sea region, Eastern and Central Europe. Provides ways to find funding and reach a wider audience across Europe.

www.balticseadocs.lv

Beldocs Market

International Documentary Film Festival BELDOCS

Serbia-based market and networking platform for projects from the Western Balkan territory, joining regional producers with professionals from all over Europe.

www.beldocs.rs

CPH:INDUSTRY

Fonden de Kobenhavnske Filmfestivaler Erhvervsdrivende Fond

Industry programme of the CPH:DOX festival consisting of a financing and co-production platform as well as a VOD platform available for the attending professionals.

www.cphdox.dk

DocsBarcelona - Industry

Planeta Med

Industry programme dedicated to facilitating access to market and networking amongst documentary professionals through pitchings, workshops and speed meetings.

www.docsbarcelona.com

TV Series

Documentaries

DOK Industry

Leipziger DOK-Filmwochen

Industry programme of DOK Leipzig. Aimed at professionals working in the fields of documentary, animation and interactive. Provides opportunities for co-financing, co-producing and networking, showcases projects ready for distribution.

www.dok-leipzig.de

EDN Workshops

EDN - European Documentary Network

Through events like Lisbon Docs and Docs in Thessaloniki, EDN offers documentary filmmakers the opportunity to develop and pitch projects and to network. Lisbon Docs for example concentrates on strategies to create top-quality documentary projects and on how to deliver them to existing and new audiences.

www.edn.dk

IDFA Forum

International Documentary Film Festival Amsterdam

IDFA's international co-financing and co-production market and a pitching forum for creative documentary projects. Presentations are done in two formats: the Round Table Pitches or the Rough Cut Screenings. Both presentation formats are open for all Forum attendees, and are followed up by one-on-one meetings.

www.idfa.nl

Nordisk Panorama Forum and Market

Filmkontakt Nord

Held in Malmö, this market for Nordic documentaries provides pitching sessions and individual meetings with international professionals.

www.nordiskpanorama.com

Sunny Side of the Doc

Doc Services

International market in La Rochelle focusing on linear and interactive documentaries.

Conferences, pitchings, presentations by broadcasters, screenings and special events complete the programme.

www.sunnysideofthedoc.com

Documentaries

Indie Arena Booth 2019

Super Crowd Entertainment GmbH

The Indie Arena Booth is an open home for independent game developers from all over the world at Cologne based gamescom. It is a platform for the developers as well as a showcase for the colorful and vivid game scene between Avantgarde and AAA.

www.indiearenabooth.de

VR Days Europe

Stichting Dutch Virtual Reality Days

Held in the Netherlands, this event includes keynotes, expert sessions, workshops and seminars, a co-production market, writers' room, VRackathon and an exhibition of VR & AR companies.

www.vrdays.co

Clermont-Ferrand Short Film Market

Sauve Qui Peut Le Court M trage

Marketplace for delegates of short film productions combining a variety of industry events like market screenings and sessions more specifically dedicated to co-productions. The Short Film Market in Clermont-Ferrand takes place during the Short Film Festival which is one of the biggest international filmfestivals for short films.

www.clermont-filmfest.com

European Short Pitch

NISI MASA

Initiative aimed to promote the European co-production of short films, that combines a scriptwriting workshop in the form of a residency, an online session and a co-production forum bringing together scriptwriters and industry professionals from all over Europe.

www.Esp.nisimasa.com

Torino Short Film Market

L'AIACE Torino - Associazione Italiana Amici Cinema d'Essai

The Torino Short Film Market provides the opportunity for dialogue and exchange among professionals in the world of short films and digital media. The TSFM hosts pitches, sessions, panels, screenings, one-to-one meetings and informal networking occasions aimed at selling, producing and disseminating short films and digital content.

tsfm.centrodelcorto.it/en/homepage-eng/

Games

VR

Short Films

Animation Production Days

Film- und Medienfestival GmbH

Germany's co-production and financing market for animation projects. 40 international producers with their projects get together to explore co-pro opportunities and to meet financiers. Panels and workshops are also part of the programme.
www.animationproductiondays.de/

Cartoon Forum

CARTOON - European Association of Animation Film

Co-production and distribution platform as well as pitching forum, held in France. Targeted at pre-selected TV animation projects and designed to facilitate cross-border partnerships.
www.cartoon-media.com

Cartoon Movie

CARTOON - European Association of Animation Film

Co-production and co-financing platform for animated feature films held in France. The event gives producers the opportunity to pitch their projects to potential financial partners.
www.cartoon-media.com

CEE Animation Forum

Drustvo Slovenskega Animiranega Filma

The Central Eastern Europe Animation Forum has grown into a platform where producers can build networks among themselves and with broadcasters, present new talents and their creative work and find financing and distribution for their projects. It contains pitchings for all formats: short, series and movies.
www.ceeanimation.eu

Marché International du Film d'Animation (MIFA)

CITIA

Content-based market dedicated to the animation industry, held parallel to the Annecy International Animation Film Festival. It combines a marketplace, pitchings and various industry events.
www.annecy.org/mifa/presentation:en

Animation

European Film Awards

European Film Academy

The European Film Awards honour the greatest achievements in European cinema. Films and talent in 24 categories are being awarded during a yearly gala event held in December in changing places
www.europeanfilmawards.eu

The Changing Face of Europe: New European Documentaries

EFP European Film Promotion

Putting a focus on outstanding documentary productions from Europe, EFP has initiated this programme in collaboration with Hot Docs Canada. A dedicated section of the festival presents European filmmakers and their work.
www.efp-online.com

Europe! Goes Busan

EFP European Film Promotion

Supports the presence of European talent at the Busan International Film Festival with press activities and events aimed at the local and international industry and public.
www.efp-online.com

Europe! Umbrellas

EFP European Film Promotion

Organises and operates European Umbrellas to establish a joint European presence in key international markets outside of Europe. The prominent stands provide European professionals and EFP member organisations with a central meeting point and give them a space for conducting business and networking in key international markets outside of Europe. Europe! Umbrellas are present at the Filmart in Hong Kong, the Toronto International Film Festival and the Asian Film Market in Busan.
www.efp-online.com

Europe! Voices of Women in Film

EFP European Film Promotion

Taking a stand for gender diversity in film, the programme at the Sydney Film Festival recognizes new works by some of Europe's most exciting women directors and presents them in a dedicated section of the festival.
www.efp-online.com

Promotion

European Shooting Stars

EFP European Film Promotion

Introduces selected up-and-coming European actors and actresses to the press, industry and public during the Berlinale. The Shooting Stars meet with the international press and industry, thus strengthening their network especially with casting directors, talent agents and producers. The activities ultimate in a glamorous presentation of the European Shooting Stars Awards at the Berlinale Palast.

www.efp-online.com

Film Sales Support

EFP European Film Promotion

Film Sales Support (FSS) encourages world sales companies to put European films into the spotlight outside of Europe. FSS helps them to boost their marketing campaigns, to create outstanding and innovative strategies and to develop relationships with buyers from overseas. It enables films to get extra exposure drawing attention to the diversity of European cinema.

www.efp-online.com

Future Frames:

Generation Next of European Cinema

EFP European Film Promotion

Showcase of promising young European directing talent. This initiative brings 10 selected emerging European filmmakers to the attention of the international industry and press at the Karlovy Vary International Film Festival. Apart from presenting and discussing their films with the KVIFF audience, the young professionals also take part in an exclusive masterclass with an internationally renowned filmmaker and have industry meetings with festival programmers, world sales agents, producers and other important industry members.

www.efp-online.com

Europa Distribution Network

Europa Distribution

European network of independent film distributors with a variety of activities. With over 110 leading independent distributors representing 29 countries in Europe and beyond, it serves as the voice of the sector, and acts as a network and a think tank.

www.europa-distribution.org

